



August 2016

## Instrument Rental and Outright Purchase

We offer a full range of quality new instruments for both rental and outright purchase.

JP Musical Instruments are international designers, manufacturers and suppliers of woodwind and brass instruments popular with professional and amateur musicians alike.

### Instrument Rental

To rent an instrument or purchase a Student Instrument simply select the appropriate option on our online enrolment form when you enroll your child. You will receive a 5% discount on rental charges (excluding your bond) when you elect to pay for the entire school year in advance.

Some things you should know about our rental instruments;

- A \$160 refundable bond is required prior to the start of the rental period. This will be added to your initial rental fees.
- The minimum rental period will be two school terms.
- The instrument remains the property of Yule Music.
- You will maintain the instrument in the same condition as it was provided to you.
- You are solely responsible for any loss or damage incurred during the rental period.
- You will pay the full cost of any repairs deemed necessary in restoring the instrument to its original condition at the end of the rental period.

### Pricing

#### Rental Student Instruments

Model	Type	Instrument	Rental price per term	Outright Purchase Price
JP051	Trumpet	Bb - Gold Lacquer	\$160	\$499
JP173MKII	Baritone Horn	Gold Lacquer		\$1,595
JP031	Trombone	Bb - Gold Lacquer		\$513
JP011	Flute	Silver Plated		\$499
JP021	Clarinet	Bb Nickel Keys		\$399
JP041	Saxophone	Alto		\$1,195
Pay for the entire year in advance			\$608	

#### Step-Up Instruments available for outright purchase

Model	Instrument	Outright Purchase Price
JP151	Bb - Gold Lacquer	\$799
JP273	Gold Lacquer	\$1,895
JP131R	Bb - Medium Bore - Lacquer	\$695
JP111	Silver Plated New Upgraded Model	\$699
JP121	Bb Silver Keys	\$599
JP245	Alto Step Up	\$2,714

All prices include GST

### Rental Instrument Buy-out

At any time after the initial minimum rental period you can apply to purchase your rented instrument. 50% of all rental payments you have made will be deducted from the outright purchase price.

If you have any questions regarding our instrument rental scheme, please do not hesitate to contact us at [ContactYuleMusic@gmail.com](mailto:ContactYuleMusic@gmail.com)

To find out more about JP Musical instruments please visit our website [www.yulemusic.com.au](http://www.yulemusic.com.au) or [www.jpmusicalinstruments.com](http://www.jpmusicalinstruments.com).